

Appointed Actuaries Symposium 2018

Challenge and Opportunity

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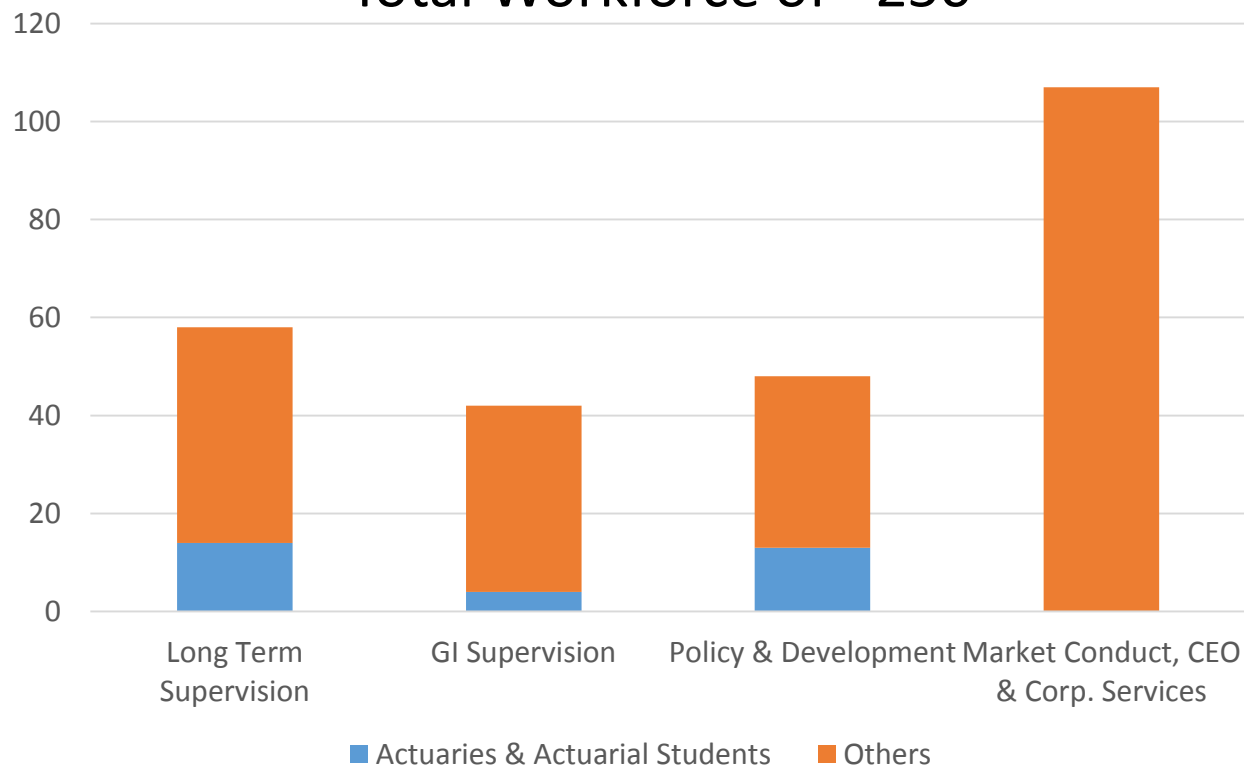
Challenge and Opportunity

1. Building Capability
2. Raising Standards
3. Strategic Initiatives

Building IA Capability

Actuarial

Total Workforce of ~250

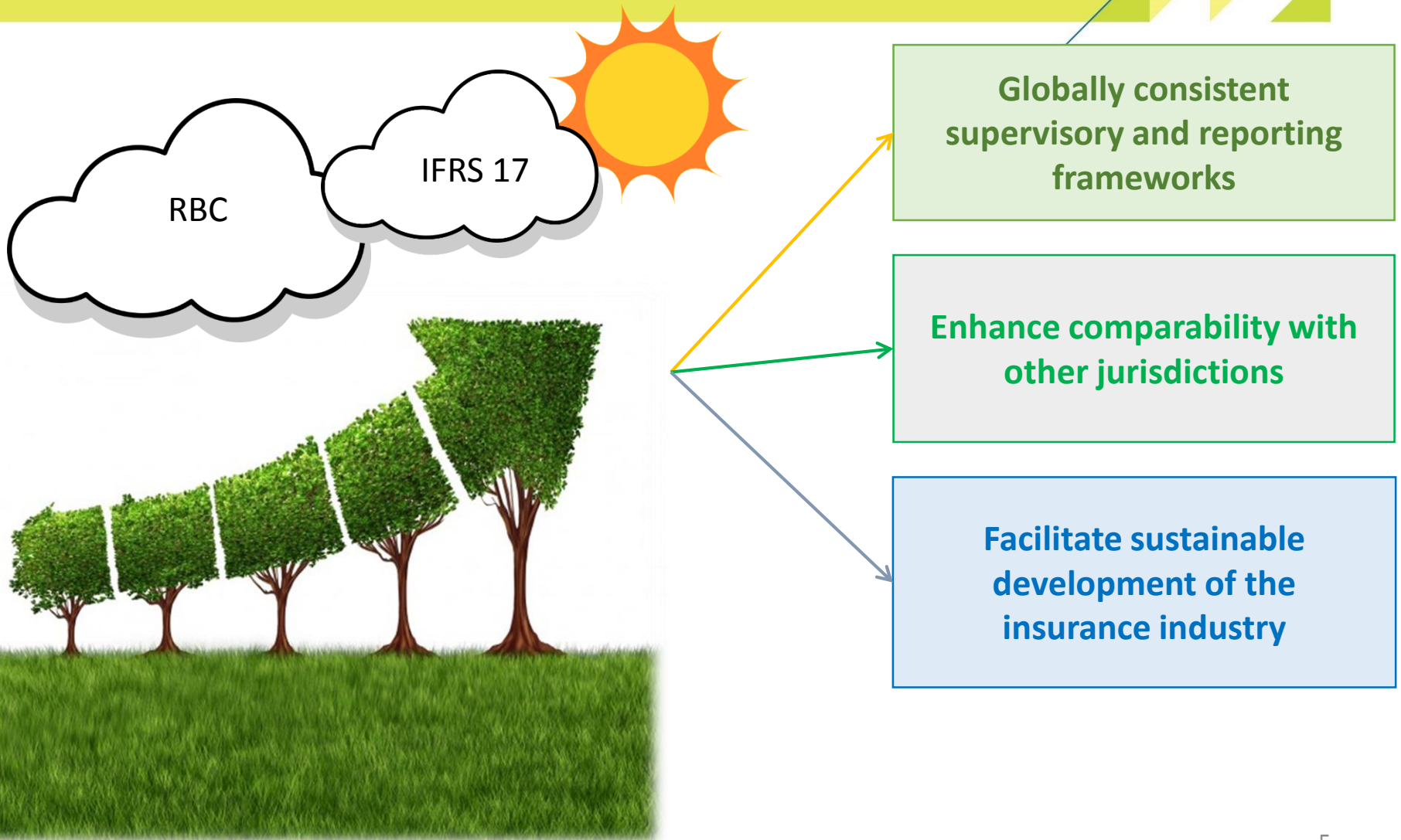


Building IA Capability

Licensing of Insurance Intermediaries

- Take over from three industry self-regulatory bodies in mid-2019
- Consultation on rules, codes of practices and guidelines on track
- Avoid conflict of interest
- Legal backing to disciplinary procedures
- Upgrade professional standards

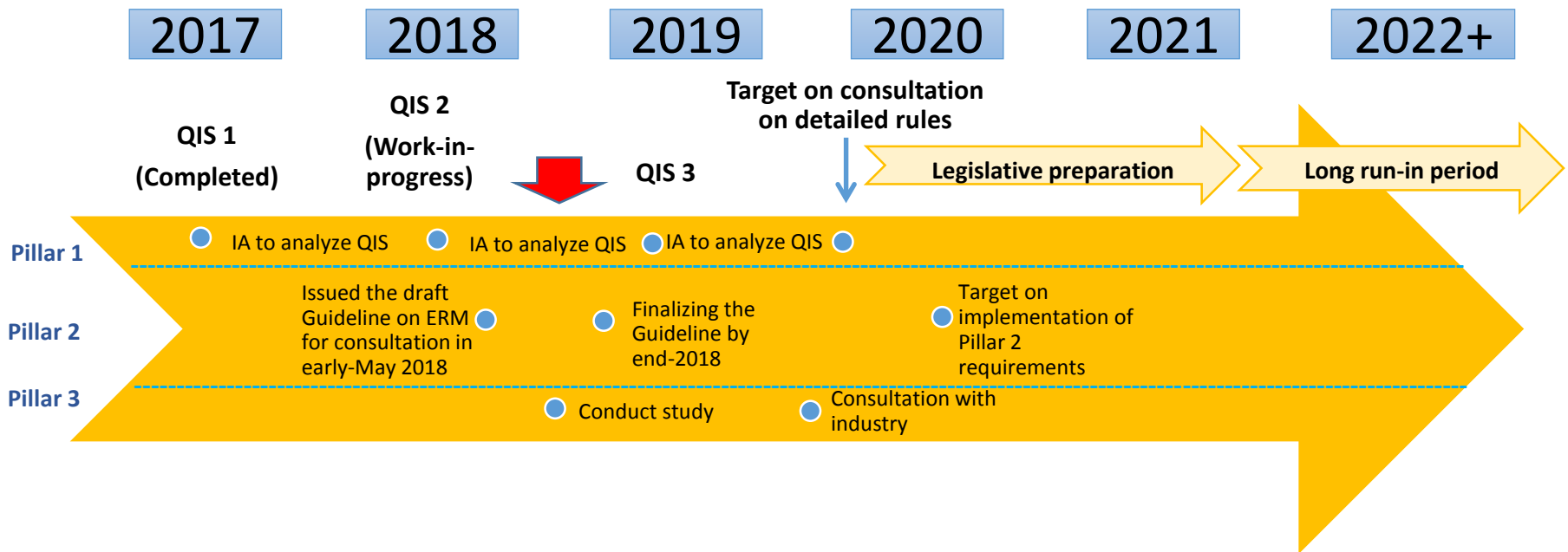
Meeting International Standards



Meeting International Standards

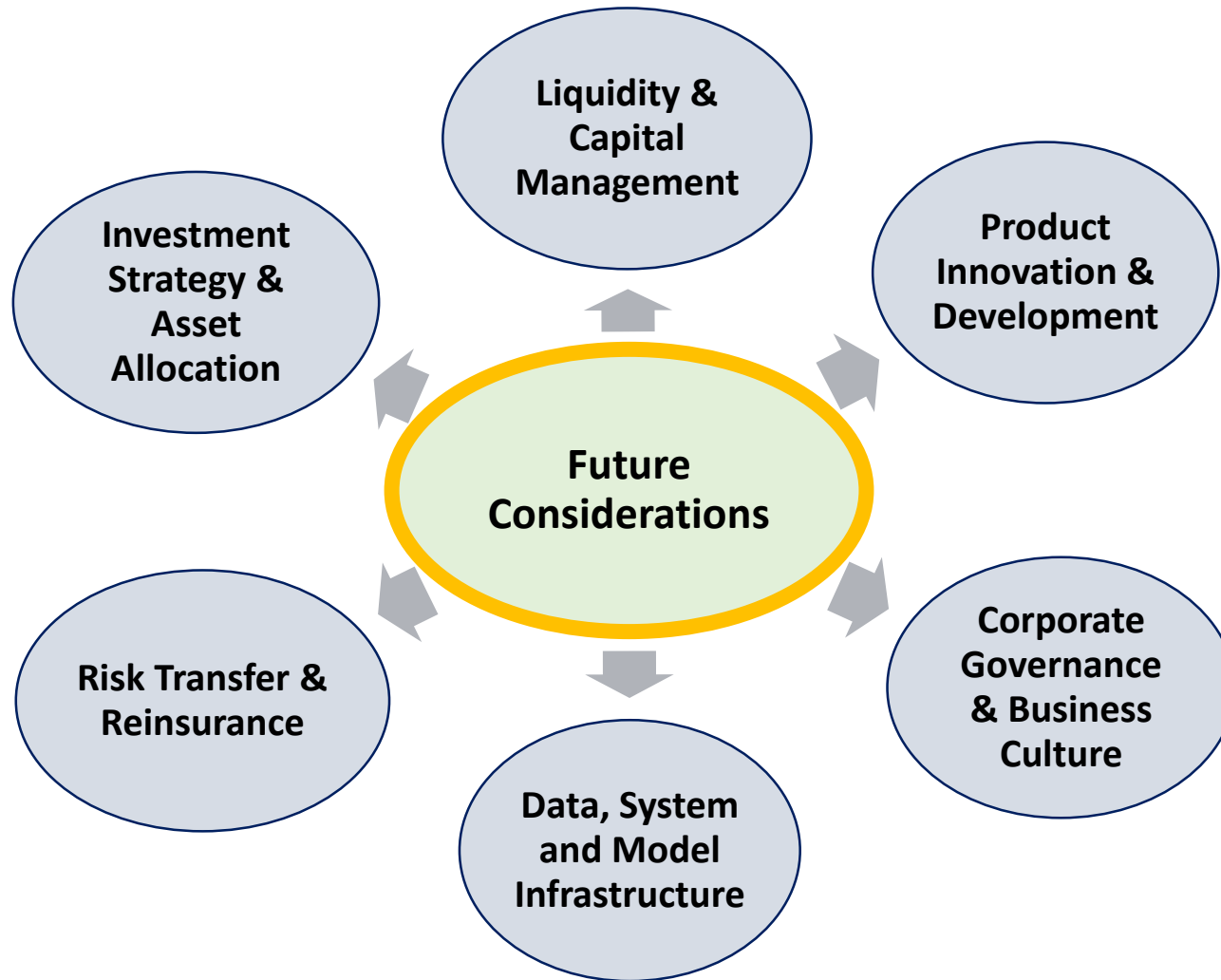
RBC Regime – Timeline

RBC



Meeting International Standards

RBC Regime – Future Considerations



Meeting International Standards

HKFRS 17 *Insurance Contracts*

- IFRS 17 adopted by eight jurisdictions in Asia Pacific: Australia, Cambodia, Hong Kong, India, Malaysia, Singapore, Sri Lanka, New Zealand
- Effective date set for 2021, first submission 2022
- Various groups lobbying for extension of effective date by up to two years
- Not applicable to United States
- Level-playing field for multi-national insurance groups seriously distorted

Meeting International Standards

HKFRS 17 *Insurance Contracts*



IA initiatives

- Conduct industry-wide survey on general readiness and major challenges
- Establish common stand among regional counterparts through the Asian Forum of Insurance Regulators (AFIR)
- AFIR workshop to be held on 12 Dec 2018
 - Consider postponement of the effective date by up to two years
 - Identify success factors of implementation
 - Share different support schemes and contingency plans
- Work with HKICPA in monitoring global developments and supporting interpretation of HKFRS 17

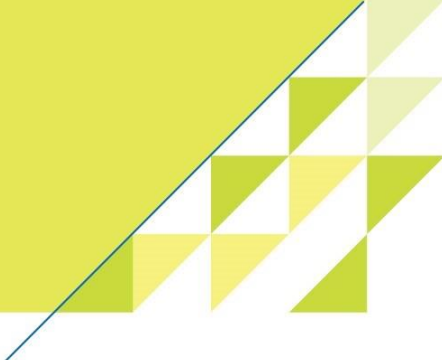
Meeting International Standards

Policy Holders' Protection Scheme



- Introduction of a bill to the Legislative Council in the 2019-2020 legislative year
- Provide a reliable tool to safeguard the interest of policy holders
- Benchmarking with other financial centres
- Reinforced market resilience

Strategic Initiatives



Promoting sustainable market development

- Annuity Products
- Voluntary Healthcare Insurance Scheme
- Belt and Road Initiative
- Greater Bay Area Development

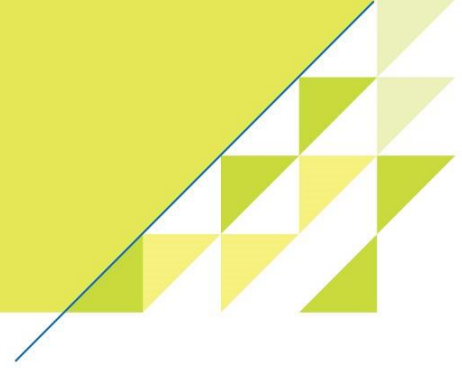
Strategic Initiatives

Annuity Products

- Widening of retirement saving gap
- Public annuity, catering for local residents aged 65 or above
- A supplementary stream of income against longevity risk

Strategic Initiatives

Annuity Products



- Deferred annuities
- Encouraging the working population to save early
- Enriching retirement planning tools
- Tax incentives by Government

Strategic Initiatives

Voluntary Healthcare Insurance Scheme

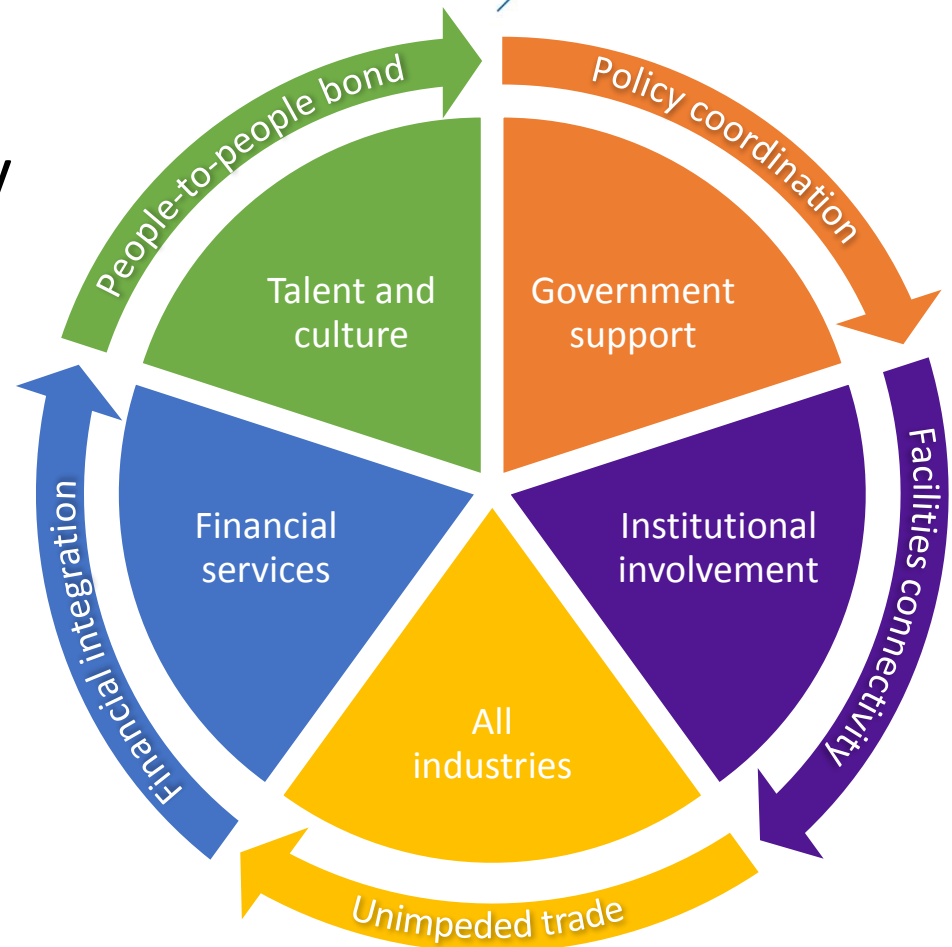


- Unique features
 - Guaranteed renewal up to the age of 100
 - No “lifetime benefit limit”
 - Standardised terms and conditions
 - Premium transparency
 - Minimum benefit limits
 - Cost-sharing restrictions
 - Coverage of pre-existing conditions
- Relieve strains on public healthcare system
- Tax incentives by Government

Strategic Initiatives

Belt and Road Initiative

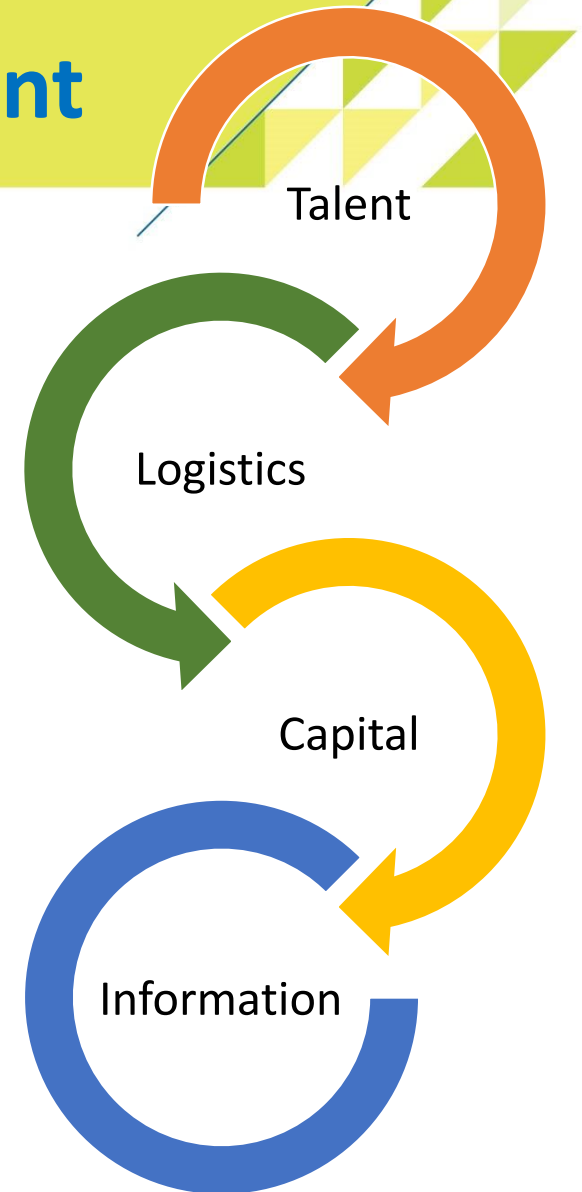
- Five Areas of Connectivity
(Policy coordination, Facilities connectivity, Unimpeded trade, Financial integration, People-to-people bond)
- Opportunities
(Reinsurance, Specialty risks, Captives, Maritime services, Risk management)



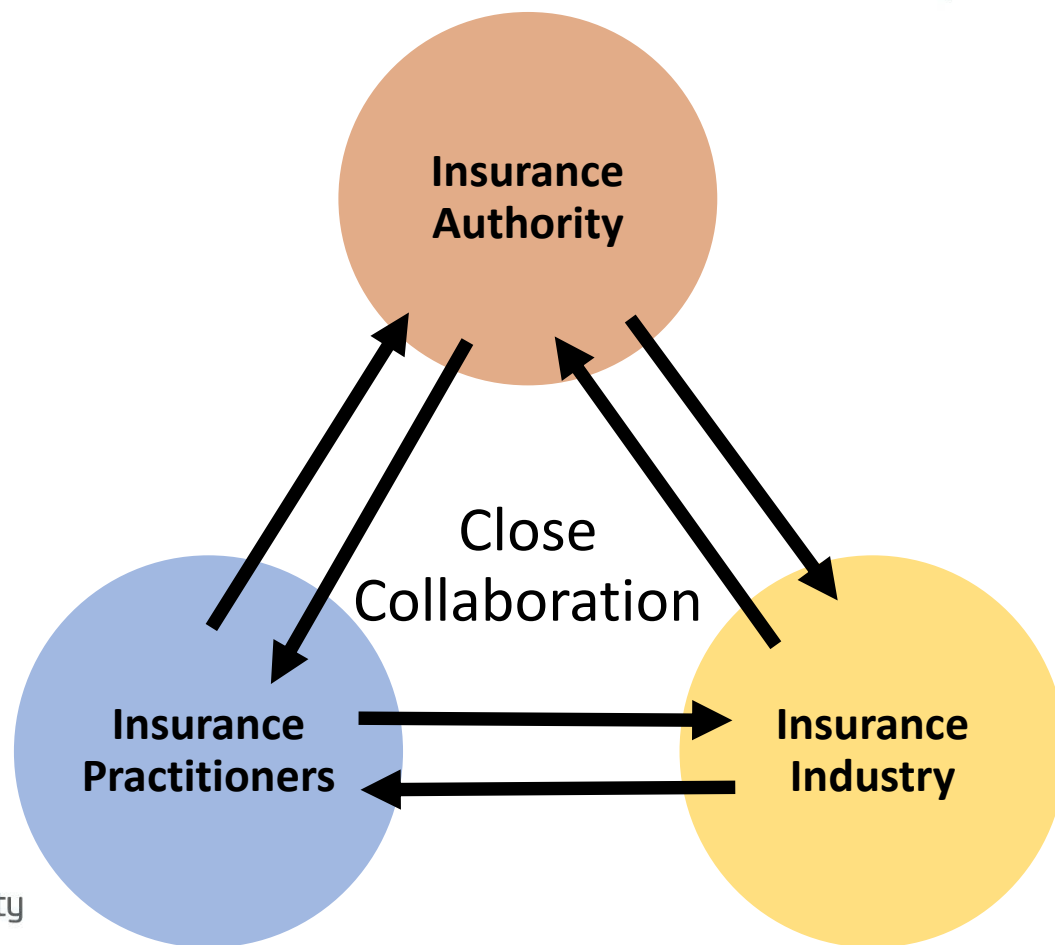
Strategic Initiatives

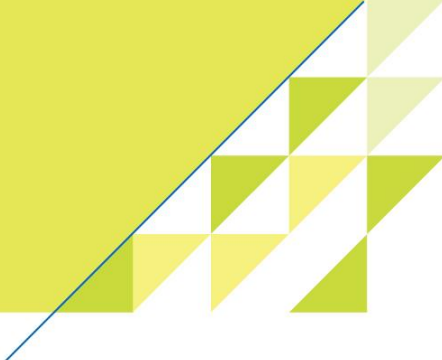
Greater Bay Area Development

- Facilitate the flow of talent, logistics, capital and information
- Service centres for Hong Kong residents and Mainland policy holders
- Insurance Connect covering basic products necessary to facilitate flow of people and goods
- Joint Surveillance mechanism / Sharing of information



Future of insurance industry depends on...





Thank you !